

2004 OSHPD Hospital Annual Financial Data Profile
(excludes Kaiser, State, Shriners, LTC Emphasis, and PHFs)

Data by Type of Care	Total	General Acute	Psychiatric	Rehabilitation	Long-term Care	Chem Dep & Other
Licensed Beds	79,596	60,642	6,324	2,393	9,131	1,106
Licensed Bed Occ. Rate	60.53%	58.05%	67.49%	57.64%	72.05%	67.08%
Available Beds	73,711					
Available Bed Occ. Rate	65.37%					
Patient Days (excl. nursery)	17,475,812	12,749,437	1,559,176	501,368	2,396,199	269,632
Discharges (excl. nursery)	3,053,322	2,744,607	184,691	33,823	73,342	16,859
Average Length of Stay (est.)	5.72	4.65	8.44	14.82	32.67	15.99

Income Statement *		Per Adjusted Day *
Gross Patient Revenue	\$ 163,012,900,971	\$ 6,705.26
- Deductions from Revenue	119,962,553,128	4,934.46
+ Capitation Premium Rev.	1,922,927,188	79.10
Net Patient Revenue	\$ 44,973,275,031	\$ 1,849.90
+ Other Operating Revenue	1,544,639,434	63.54
Total Operating Revenue	\$ 46,517,914,465	\$ 1,913.44
- Operating Expenses	46,977,289,957	1,932.33
Net from Operations	(\$459,375,492)	(\$18.90)
+ Non-Operating Revenue	2,299,035,798	94.57
- Non-Operating Expense	460,006,545	18.92
- Income Taxes	22,326,727	0.92
- Extraordinary Items	15,979,803	0.66
Net Income	\$ 1,341,347,231	\$ 55.17

Financial Ratios *

Current Ratio	1.45
Days in Accounts Receivable	62.00
Long-Term Debt to Net PPE	67.89%
Long-Term Debt to Equity	60.66%
Equity to Total Assets	45.23%
Net Return on Total Assets	2.54%
Patient Revenue Margin	(4.46%)
Operating Margin	(0.99%)
Total Margin	2.88%
Net Income Margin	2.75%
Cost-to-Charge Ratio	27.87%
Net PPE Per Licensed Bed	\$ 268,326

Uncompensated Care Costs

Charity-Other	\$ 507,655,680
Charity-Other + Bad Debt	1,387,369,764
Charity-Other + Bad Debt + CIP Cont. Adj.	2,440,260,554

Deductions from Revenue	Capitation Premium Revenue
Medicare Cont Adj-Trad	\$ 41,236,179,179
Medicare Cont Adj-Mng Care	7,999,364,314
Medi-Cal Cont Adj-Trad	20,467,244,354
Medi-Cal Cont Adj-Mng Care	6,110,071,108
DSH (SB 855) Funds Rec'd	(2,062,466,015)
DSH Funds Transferred	1,655,439,620
Co Indigent Cont Adj	3,777,784,920
Other 3rd Cont Adj-Trad.	5,520,038,190
Other 3rd Cont Adj-Mng Care	28,623,694,927
Provision for Bad Debts	3,156,424,803
Charity-Hill-Burton	3,891,316
Charity-Other	1,821,474,734
Gifts & Subs. Indigent Care	(14,156,399)
All Other Deductions	1,667,568,077
Total Deductions from Rev.	\$ 119,962,553,128

Other Utilization Statistics

Medicare	\$ 860,105,001
Medi-Cal	370,182,676
Co. Indigent Programs	13,721,542
Other Managed Care	678,917,969
Total Capitation Rev.	\$ 1,922,927,188
ER Visits	9,360,718
Clinic Visits	13,328,562
Home Health Visits	2,058,115
Referred O/P Visits	16,353,586
I/P Surgeries	921,207
O/P Surgeries	1,205,530
Purchased I/P Days	161,781
Nursery Days	795,110
Nursery Discharges	369,073
Natural Births	334,723
Cesarean Sections	122,489

Uncompensated Care Costs % of Operating Expenses

Charity % of Operating Expenses	1.12%
Charity + Bad Debt % Operating Expenses	3.05%
Charity+Bad Debt+CIP Cont Adj % of Op. Exp.	5.37%

Profile Characteristics

No. of Hospitals	393
Hospital Name	(All)
County	(All)
HSA	(All)
HFPA	(All)
Type of Control	(All)
Type of Care	(All)
Health Systems	(All)
Teach & Rural Hosp	(All)
DSH Hospital?	(All)
Licensed Bed Size	(All)
LTC Day %	(All)

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Financial and Utilization**Data by Payer Category**

	Total	Medicare		Medi-Cal	
		Traditional	Managed Care	Traditional	Managed Care
Patient Days (excl. nursery)	17,475,812	5,987,228	941,289	4,266,392	776,405
Discharges (excl. nursery)	3,053,322	905,395	199,924	582,744	182,500
Average Length of Stay (est.)	5.72	6.61	4.71	7.32	4.25
Outpatient Visits	41,931,564	9,807,619	1,287,207	6,323,904	3,030,605
Gross Inpatient Revenue	\$ 119,534,433,083	\$ 42,198,236,475	\$ 7,762,319,710	\$ 22,436,009,846	\$ 5,102,656,912
Gross Outpatient Revenue	43,478,467,888	10,888,258,916	1,938,539,520	4,680,833,740	2,586,589,348
Gross Patient Revenue	\$ 163,012,900,971	\$ 53,086,495,391	\$ 9,700,859,230	\$ 27,116,843,586	\$ 7,689,246,260
- Deductions from Rev	119,962,553,128	41,571,627,658	8,066,354,415	20,247,873,883	6,331,059,805
+ Capitation Premium Rev	1,922,927,188		860,105,001		370,182,676
Net Patient Revenue	\$ 44,973,275,031	\$ 11,514,867,733	\$ 2,494,609,816	\$ 6,868,969,703	\$ 1,728,369,131
Percent of Gross Revenue	27.59%	21.69%	25.72%	25.33%	22.48%
Expenses (est.)	\$ 45,432,650,523	\$ 14,016,880,061	\$ 2,429,845,698	\$ 8,119,367,824	\$ 2,197,398,419
Payment Shortfall	(\$459,375,492)	(\$2,502,012,328)	\$ 64,764,118	(\$1,250,398,120)	(\$469,029,288)
Adjusted Patient Days	24,311,184	7,577,518	1,176,058	5,243,926	1,197,424
Gross I/P Rev Per Day	\$ 6,840	\$ 7,048	\$ 8,246	\$ 5,259	\$ 6,572
Gross I/P Rev Per Discharge	39,149	46,608	38,826	38,501	27,960
Gross O/P Rev Per Visit	1,037	1,110	1,506	740	853
Net I/P Rev Per Day	\$ 1,887	\$ 1,529	\$ 2,121	\$ 1,332	\$ 1,477
Net I/P Rev Per Discharge	10,801	10,110	9,984	9,753	6,285
Net O/P Rev Per Visit	286	241	387	187	192

Financial and Utilization**Data by Payer Category**

	County	Other Third Parties		Other Payers	
	Indigent Programs	Traditional	Managed Care	Other Indigent	All Other Payers
Patient Days (excl. nursery)	590,717	866,279	3,319,459	138,264	589,779
Discharges (excl. nursery)	100,581	185,640	769,952	30,903	95,683
Average Length of Stay	5.87	4.67	4.31	4.47	6.16
Outpatient Visits	2,344,161	4,462,520	11,239,428	526,328	2,909,792
Gross Inpatient Revenue	\$ 2,936,842,905	\$ 6,544,514,921	\$ 28,953,944,013	\$ 1,079,094,214	\$ 2,520,814,087
Gross Outpatient Revenue	1,481,096,819	4,112,907,058	15,053,218,346	342,264,779	2,394,759,362
Gross Patient Revenue	\$ 4,417,939,724	\$ 10,657,421,979	\$ 44,007,162,359	\$ 1,421,358,993	\$ 4,915,573,449
- Deductions from Rev	3,826,587,755	5,871,565,811	29,471,595,847	1,277,805,409	3,298,082,545
+ Capitation Premium Rev	13,721,542		678,917,969		
Net Patient Revenue	\$ 605,073,511	\$ 4,785,856,168	\$ 15,214,484,481	\$ 143,553,584	\$ 1,617,490,904
Percent of Gross Revenue	13.70%	44.91%	34.57%	10.10%	32.91%
Expenses (est.)	\$ 1,681,210,452	\$ 3,246,856,759	\$ 11,902,564,226	\$ 408,768,036	\$ 1,429,759,048
Payment Shortfall	(\$1,076,136,941)	\$ 1,538,999,409	\$ 3,311,920,255	(\$265,214,452)	\$ 187,731,856
Adjusted Patient Days	887,991	1,442,153	5,058,479	195,230	1,102,710
Gross I/P Rev Per Day	\$ 4,972	\$ 7,555	\$ 8,722	\$ 7,805	\$ 4,274
Gross I/P Rev Per Discharge	29,199	35,254	37,605	34,919	26,345
Gross O/P Rev Per Visit	632	922	1,339	650	823
Net I/P Rev Per Day	\$ 681	\$ 3,393	\$ 3,016	\$ 788	\$ 1,406
Net I/P Rev Per Discharge	3,999	15,831	13,001	3,527	8,669
Net O/P Rev Per Visit	87	414	463	66	271

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BALANCE SHEET - UNRESTRICTED FUND

Assets		% of Total	Liabilities and Equity		% of Total
Current Assets	\$ 20,079,979,572	38.00%	Current Liabilities	\$ 13,852,087,372	26.21%
Limited Use Assets	6,464,739,805	12.23%	Deferred Credits	590,727,124	1.12%
Net PPE	17,282,396,713	32.70%	Net Long-Term Debt	14,500,301,254	27.44%
Construction-in-Progress	4,075,257,772	7.71%	Total Liabilities	\$ 28,943,115,750	54.77%
Investments & Other Assets	4,151,643,620	7.86%			
Intangible Assets	794,967,526	1.50%	Equity	23,905,869,258	45.23%
Total Assets	<u>\$ 52,848,985,008</u>	<u>100.00%</u>	Total Liabilities & Equity	<u>\$ 52,848,985,008</u>	<u>100.00%</u>
Cash	\$ 2,879,648,383	5.45%	Mortgage Notes	\$ 318,683,148	0.60%
Total PPE	37,900,556,350	71.71%	Bonds Payable	\$ 11,488,471,077	21.74%
Intercompany Receivables	7,120,316,319	13.47%	Intercompany Payables	\$ 6,345,004,217	12.01%

Direct Expense by**Natural Classification**

		Per Adjusted Day	% of Total Exp
Salaries & Wages	\$ 17,273,820,106	\$ 710.53	36.77%
Employee Benefits	7,130,981,183	293.32	15.18%
Physician Pro. Fees	1,335,422,568	54.93	2.84%
Other Pro. Fees	2,117,714,959	87.11	4.51%
Supplies	7,560,841,951	311.00	16.09%
Purchased Services	5,789,388,010	238.14	12.32%
Depreciation	1,922,570,610	79.08	4.09%
Leases & Rentals	664,005,225	27.31	1.41%
Insurance	567,323,056	23.34	1.21%
Interest	694,466,181	28.57	1.48%
All Other Expenses	1,920,756,108	79.01	4.09%
Total Operating Expenses	<u>\$ 46,977,289,957</u>	<u>\$ 1,932.33</u>	<u>100.00%</u>

Direct Expense by**Cost Center Group**

		% of Total Exp
Daily Hospital Svcs.	\$ 9,421,048,665	20.05%
Ambulatory Services	3,749,674,146	7.98%
Ancillary Services	15,460,474,808	32.91%
Purch. I/P & O/P Svcs.	328,594,939	0.70%
Research	\$ 216,084,479	0.46%
Education	651,051,413	1.39%
General Services	6,690,816,371	14.24%
Fiscal Services	1,924,136,355	4.10%
Administrative Svcs.	5,967,012,750	12.70%
Unassigned Costs	2,568,396,031	5.47%
Total Operating Exp.	<u>\$ 46,977,289,957</u>	<u>100.00%</u>

Labor Productivity by**Employee Classification**

	Productive Hours	Hours Per Adjusted Day	% of Total Hours	Productive FTEs	FTEs Per Adj. Occupied Bed
Management & Supervision	48,473,682	1.99	7.66%	23,304.65	0.35
Technical & Specialist	139,061,726	5.72	21.98%	66,856.60	1.00
Registered Nurses	172,317,636	7.09	27.24%	82,845.02	1.24
Licensed Voc. Nurses	18,443,716	0.76	2.92%	8,867.17	0.13
Aides & Orderlies	54,997,886	2.26	8.69%	26,441.29	0.40
Clerical & Other Admin.	115,343,460	4.74	18.23%	55,453.59	0.83
Environ. & Food Services	43,749,007	1.80	6.91%	21,033.18	0.31
All Other Employees	40,299,909	1.66	6.37%	19,374.96	0.29
Total Productive Hours	<u>632,687,022</u>	<u>26.02</u>	<u>100.00%</u>	<u>304,176.45</u>	<u>4.55</u>
Total Paid Hours	721,608,317	29.68		346,927.08	5.19